

# THS - Aviation Attraction Fund (Domestic) - Application Form

## Form Preview

### Eligibility

\* indicates a required field

#### Stream 2: New routes and seasonal routes (domestic)

This stream is open to proposals for new routes and extensions to seasonal routes.

Applications for this stream can be made by either an airline or a Tasmanian airport. All applications are required to be supported and jointly funded by a Tasmanian airport and an airline.

Funds may be applied to initiatives designed to build capacity and demand including, but not limited to:

- sharing commercial risk of services, such as cost offsets and seat subsidies.
- demand-generating strategies, including in-market promotion and media.
- an agreed minimum revenue guarantee.

In all cases, applicants must address measures to drive demand to utilise proposed capacity.

Applications will be considered in order of receipt until funds are fully committed.

### Eligibility checklist

Before proceeding with the application, please ensure that you meet all eligibility criteria in the [Program Guidelines](#).

For any queries about the eligibility criteria, contact State Growth by emailing [aviationfund@stategrowth.tas.gov.au](mailto:aviationfund@stategrowth.tas.gov.au).

#### **Eligible applicants must:**

1. Operate an airport in Tasmania that supports, or is demonstrated to be capable of supporting, regular passenger services of the type proposed.
2. Have the appropriate authorities, licences, insurances, and approvals as required to operate the proposed service.

#### **Ineligible applicants:**

1. Any business that is trading insolvent, under external administration or bankruptcy.
2. Any business that submits an application without the required supporting evidence.
3. Consultants or intermediaries, including wholesalers or distributors.

**I confirm I meet the above eligibility criteria \***

☐ Yes

### Applicant details

\* indicates a required field

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### Applicant details

**Organisation name \***

Organisation Name

**Street address \***

Address

  

Address Line 1, Suburb/Town, State/Province, and Postcode are required.

**Postal address \***

Address

  

Address Line 1, Suburb/Town, State/Province, and Postcode are required.

**Website**

### Australian Business Number (ABN)

**Australian Business Number (ABN) \***

The ABN provided will be used to look up the following information. Click Lookup above to check that you have entered the ABN correctly.

Information from the Australian Business Register	
ABN	
Entity name	
ABN status	
Entity type	
Goods & Services Tax (GST)	
DGR Endorsed	
ATO Charity Type	<a href="#">More information</a>
ACNC Registration	
Tax Concessions	
Main business location	

Must be an ABN. You can use the [ABN Lookup website](#) to search for your ABN and related information.

### Tax requirements

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Grants paid by the Department of State Growth may be considered part of your income in a financial year and may be subject to tax. You must determine your own taxation liabilities. We suggest you consult your financial adviser or contact the Australian Taxation Office on 13 28 66.

### Contact person

This person will receive correspondence relating to this application.

**Contact person \***

First Name

Last Name

**Position \***

**Phone Number \***

Must be an Australian phone number.

**Email \***

Must be an email address.

### Project details

\* indicates a required field

Funding will be made available for a period of up to 12 months, with an option to extend for a further period of 12 months. Please select the timeframe that applies to your proposal.

**Project duration \***

- ☐ 12 months
- ☐ 12 months with the option to extend for a further 12 months

**Date of route commencement \***

Must be a date and within one year of the application.

### Total project cost and financial contribution

All applications must be jointly funded by the Tasmanian airport and the airline.

A co-contribution of no less than 50 per cent from applicant and partners is required.

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### Total Project Cost \*

Must be a dollar amount.

What is the total budgeted cost (dollars) of your project?

### Your co-contribution

### Your partner's co-contribution

Must be a dollar amount.
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Must be a dollar amount.
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### Total Co-contribution amount

This number/amount is calculated.

### Your grant request

### Total grant request \*

This number/amount is calculated.

### Percentage of project cost

This number/amount is calculated.

## Proposal and Business Case

\* indicates a required field

Eligible proposals will be evaluated against the following merit criteria, which have equal weighting.

Projects must meet all criteria to a minimum sufficient standard to be considered for funding. Please outline how your project meets the criteria below. You can provide more detail in your proposal and business case document upload at the end of this page.

### Criteria 1: Strategic alignment

- How the initiative will grow visitation from priority source markets and be linked to [Tasmania's 2030 Visitor Economy Strategy](#) and [Tasmanian Trade Strategy 2019-2025](#).
- Service provider's commitment to, and brand alignment with, Tasmania.

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- Proposals will only be considered for new routes or seasonal routes, where demonstrated market demand exists and there is no detriment to established routes and/or markets.

### **Please detail how your proposal meets Criteria 1: Strategic alignment \***

Word count:

Must be no more than 500 words.

### **Criteria 2: Quality and Feasibility of proposal**

- Demonstrated capacity and capability in delivering the proposed initiative.
- Evidence-based projections for patronage growth and long-term commercial sustainability of the proposed initiative.
- Accountability safeguards to ensure risk to the Tasmanian Government is managed appropriately.

### **Please detail how your proposal meets Criteria 2: Quality and feasibility \***

Word count:

Must be no more than 500 words.

### **Criteria 3: Value for money**

- Level of co-investment and apportionment of commercial risk between parties.
- Commitment to demand-generating initiatives to support proposed capacity.
- How the government's potential commitment leverages contributions from other partners to match funding requested.
- How the proposed initiative supports other opportunities and beneficiaries, including tourism, exports, airfreight, international education, trade and investment.

### **Please detail how your proposal meets Criteria 3: Value for money \***

Word count:

Must be no more than 500 words.

### **Other supporting documentation**

Applications must provide a business case in support of their application, which is expected to include, where relevant:

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- Route(s) to be supported.
- Evidence of approvals to operate the Route(s) or ability to obtain.
- Frequency of services.
- Period of service.
- Seats per service and aircraft type(s).
- Estimated market size and passengers to be delivered on supported route(s).
- Forecast operating costs and revenues, showing:
  - Amount requested from the Tasmanian Government.
  - Applicant(s) co-contribution.
  - Applicant partners' co-contribution.
- Breakdown of expected origin of passengers on supported routes.
- Proposed service reliability average/completion rate on supported routes (and how achievement of this is proposed to be linked to funding support).
- Target load factor average on supported routes.
- Estimated tonnes of belly freight by category (commodity type), inbound and outbound.
- Employment impacts, with breakdown by sector (such as airline, freight, etc.).
- For service-related marketing, expected reach, engagement and conversion.

**Please upload your full proposal and business case with relevant documentation in support of your application: \***

Attach a file:

### Licences, insurances, approvals

Applicants must have the appropriate authorities, licenses, insurances and approvals as required to operate the proposed service.

**Please upload copies of relevant documents (certificates, licenses, insurance, approvals) \***

Attach a file:

### Declaration

\* indicates a required field

Refer to the [Program Guidelines](#) for the full conditions to this grant.

### Right to information

Information you provide to the Department of State Growth and details of assistance may be subject to requests for public disclosure under the [Right to Information Act 2009 \(Tasmania\)](#).

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### Personal information collection

You are providing personal information to the Department of State Growth, which will manage that information in accordance with the [Personal Information Protection Act 2004](#). The personal information collected here will be used by the Department for the purpose of assessing your application and related activities. Failure to provide this information may result in your application not being assessed or records not being properly maintained. The Department may also use the information for related purposes, or disclose it to third parties in circumstances allowed for by law. You have the right to access your personal information by request to the Department and you may be charged a fee for this service.

### Declaration

The term 'Application' means this on-line form and all attached documents.

For and on behalf of the applicant detailed in this application, I, the undersigned, acknowledge and warrant (as the case may be) that:

1. I have authority to provide the information contained in this application and to execute (by completion of details below) this application for and on behalf of the applicant.
2. the department can rely upon the information and representations contained in this application (including these acknowledgements).
3. I have read, understood and I am able to comply with all criteria, terms and conditions contained in the guidelines and application form.
4. I have read and understood the eligibility requirements and assessment criteria for this program and declare to the best of my information, knowledge and belief, the applicant is eligible under those criteria and the information provided is true and correct.
5. the department may undertake all necessary credit checks, organisational searches and any other checks and enquiries on the applicant as the department determines and is hereby authorised to do so.
6. the application is made at the applicant's own cost and risk, the selection of the applicant for program funds is at the absolute discretion of the department and this application remains the property of the department.
7. the applicant will be responsible for notifying the department in writing of any changes relating to information provided in this application. Until receipt of such notification, the department shall process the application in accordance with the information provided.
8. grant payments will be made via Electronic Funds Transfer (EFT) to a nominated bank account and the department is hereby authorised to make such payments.
9. the department is under no obligation to verify the authority of the undersigned on the bank account details.
10. the department will not be held responsible for delays of payment, or errors due to factors outside their reasonable control. The department reserves the right to terminate or suspend an EFT and to pay by cheque or any other manner which the department may determine.
11. the applicant agrees to indemnify the Crown in Right of Tasmania, against all present and future legal liability, claims or proceedings for financial loss arising from, or attributable to the provision and use of the information contained in this application and/or receipt and use of grants.
12. if a grant is awarded, the applicant must enter into a legal agreement with the department in order to receive the grant. This agreement will be on such terms and conditions as the department determines and, together with this application form and any applicable program guidelines, will form the whole agreement.

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13. I am providing personal information to the Department of State Growth, which will manage that information in accordance with the *Personal Information Protection Act 2004*. The personal information collected here will be used by the department for the purpose of the grant approvals process and administering grants. Failure to provide this information may result in my grant application being unsuccessful or records not being properly maintained. The department may also use the information for related purposes, or disclose it to third parties in circumstances allowed for by law. I have the right to access my personal information by request to the department and may be charged a fee for this service.

14. Information you provide to the Department of State Growth and details of assistance may be subject to requests for public disclosure under the *Right to Information Act 2009*.

I agree \* ☐ Yes

Authorised person completing this application

**Electronic signature \***

First Name

Last Name

**Position \***